



Official Service Contractor

Important Information and  
Service Order Forms



Mailing Address:  
SourceOne Events, Inc.  
934 N. Church Road  
Elmhurst, IL 60126

Phone: (708) 344.4111  
Toll Free: (877) SOE.EXPO (877.763.3976)  
Fax: (708) 344.3050  
[exhibitorservices@sourceoneevents.com](mailto:exhibitorservices@sourceoneevents.com)

[www.sourceoneevents.com](http://www.sourceoneevents.com)

**NanoTechnology for Defense  
Conference**

November 17-20, 2014  
Westfields Marriott  
14750 Conference Center Dr.  
Chantilly, VA 20151

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PLEASE MAIL OR FAX ORDERS TO:  
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Show Details  
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NanoTechnology for Defense Conference  
 November 17-20, 2014

**Booth Equipment**

**Booth Size:** 10' x 10'  
**Back Wall Drape:** 8' High Back Wall Color: Black & Charcoal  
**Sidewall Drape:** 3' High Sidewall Color: Black  
**Table:** 1 – 6' Skirted Table Color: Silver  
**Chairs:** 2 – Chairs  
**Wastebasket:** 1 – Wastebasket  
**ID Signs:** 1 – Line ID Sign

**Exhibit Hall Carpet**

**Exhibit Hall:** The exhibit hall is carpeted.  
**Aisle Carpet Color:** The aisles are carpeted.  
**Please Note:** To order carpet, see page 25.

**Shipping Address**

**To Warehouse – Please use provided freight labels.**

NanoTechnology for Defense Conference  
 Exhibiting Company Name  
 Booth Number # \_\_\_\_\_  
 c/o SourceOne Events  
 UPS Freight  
 13185 Argo St.  
 Bristow, VA 20136

SourceOne does not accept shipments that are not consigned to SourceOne Events. Such shipments will be refused.

**Important Dates**

<b>Discount Deadline Date</b>	Friday	October 31, 2014	Orders Must Be Received by 5:00PM CST
<b>Begin Advance Shipments</b>	Monday	October 13, 2014	8:00AM – 4:00PM
<b>Last Day for Advance Shipments</b>	Friday	November 7, 2014	8:00AM – 4:00PM
<b>Last Day for LATE Shipments</b>	Friday	November 14, 2014	8:00AM – 4:00PM
<b>Exhibitor Move-In</b>	Monday	November 17, 2014	10:00AM – 4:30PM
<b>Exhibitor Hours</b>	Monday	November 17, 2014	5:00PM – 6:30PM
	Tuesday	November 18, 2014	7:00AM – 9:00AM & 1:30PM – 5:30PM
	Wednesday	November 19, 2014	7:00AM – 9:00AM & 1:30PM – 7:30PM
<b>Exhibitor Move-Out</b>	Wednesday	November 19, 2014	7:30PM – 10:30PM
	Thursday	November 20, 2014	8:00AM – 12 Noon

- All exhibitor materials must be removed from the exhibit facility by **Thursday, November 20, 2014 by 12PM.**
- To ensure that your freight is expedited and removed from the facility by a designated carrier, please have your carrier check in no later than **Thursday, November 20, 2014 at 10AM.**
- Please Note: Overtime rates apply for drayage and labor after **4:30PM Monday through Friday and all day Saturday and Sunday.**

**SourceOne Service Center Dates and Times**

SourceOne Events will have staff available on-site for your additional needs such as furniture, labor, material handling, and outbound logistics.

<b>Exhibitor Services Center</b>	Monday	November 17, 2014	10:00AM – 5:00PM
	Wednesday	November 19, 2014	5:30PM – 10:30PM
	Thursday	November 20, 2014	8:00AM – 12 Noon



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Order Recap  
Page 3

NanoTechnology for Defense Conference  
November 17-20, 2014  
Westfields Marriott  
14750 Conference Center Dr.  
Chantilly, VA 20151

Discount Deadline Date: **October 31, 2014**

**Order Recap**

Material Handling - Advance	\$
Material Handling - Onsite	\$
Furnishings & Accessories	\$
Specialty Furniture	\$
Audio Visual	\$
Carpet & Cleaning	\$
Labor	\$
Display Equipment	\$
Graphics & Signs	\$
Exhibit Rentals	\$
Electrical - Send order to facility	N/A

**Payment Policy**

**Payment for Services** - SourceOne requires full payment prior to the time services are ordered. SourceOne requires a credit card authorization with initial order. For your convenience, we will only use this authorization to charge your account if indicated below by checking Method of Payment. We understand that your calculation is only an estimate of charges, and may not reflect the balance of the final invoice, which may include labor and material handling. **Services rendered during the exhibitor move-in will be added to your final invoice, included but not limited to Material Handling, Labor, Furnishings, Shipping Logistics, etc.**

**Method of Payment** - SourceOne Events, Inc. accepts MasterCard, VISA, Discover, American Express, checks, cash and wire transfers. We do not accept purchase orders as forms of payments. All payments are to be made in U.S. funds drawn on a U.S. Bank. Exhibitors will be charged a \$35.00 fee for returned NSF checks.

**Third Party Billing** - SourceOne requires that the exhibiting firm is responsible for all charges incurred on its behalf. If third party does not pay for services SourceOne reserves the right to collect full payment from exhibitor.

**Cancellation of Order** - Orders cancelled by the Exhibitor prior to SourceOne move-in are subject to a cancellation fee of 50% of the total order. Orders cancelled after SourceOne begins moving in are subject to a cancellation fee of 100% of the total order.

**Show Discount** - SourceOne offers a discount price for orders received with full payment on or before the discount deadline(s). If orders are received after discount deadline(s) date then standard pricing applies.

Amount Due \$

Charge my credit card this amount

\$

Enclosed is a check for this amount

\$

Check No

Dated

**Method of Payment - Requires credit card with initial order**

Mastercard  Visa  Discover  American Express

Corporate Card  Personal Card  Check  Wire Transfer - Call for more information

Account #:  -  -  -

Exp. Date:  /  CVV2 Number:

In a card-not-present environment such as the Fax or Internet, CVV2 lets a merchant verify that the cardholder does in fact have the card in his or her possession.

**Payment Information - By signing I agree to all terms and conditions of the contract.**

Company Name	Cardholder Name	Email Address	Booth Number
Cardholder Billing Address	City	State	Zip
Cardholders Phone	Fax	Authorized Signature	Authorized By
			Date



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Third Party  
 Authorization  
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### Third Party Information

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Mastercard  Visa  Discover  AMEX  Corporate Card  Personal Card  Wire Transfer

Account #:     -     -     -

Exp. Date:   /   **CVV2 Number:**     In a card-not-present environment such as the Fax or Internet, CVV2 lets a merchant verify that the cardholder does in fact have the card in his or her possession.

Company Name  Cardholder Name  Email Address  Booth Number

Cardholder Billing Address  City  State  Zip

Cardholders Phone  Ext  Fax

Third Party Company Name  Third Party Phone  Ext:  Third Party Fax

Third Party Billing Address  City  State  Zip

Authorization Signature  Authorized By – Please Print  Date



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Payment & Labor  
Terms & Conditions  
Page 5

## NanoTechnology for Defense Conference November 17-20, 2014

The terms and conditions set forth below become a part of the contractual agreement between SourceOne Events, Inc. and you, the Exhibitor. Acceptance of said terms and conditions will be construed when any of the following conditions are met:

**• WHEN THE METHOD OF PAYMENT FORM IS SIGNED AND PAYMENT IS RECEIVED; OR WHEN AN ORDER FOR LABOR, SERVICES, AND/OR RENTAL EQUIPMENT IS PLACED BY AN EXHIBITOR WITH THE SOURCEONE EVENTS, INC.; OR WHEN WORK IS PERFORMED ON BEHALF OF EXHIBITOR BY LABOR SECURED THROUGH SOURCEONE EVENTS, INC.**

### DEFINITIONS

The name SourceOne Events, Inc. ("SOE") shall be construed within the meaning of this contract as SourceOne Events, Inc. ("SOE") and their employees, officers, directors, agents and assigns, affiliated companies and related entities including but not limited to any subcontractors SOE may appoint. The term Exhibitor shall be construed within the meaning of this contract as the exhibitor and/or its employees, agents, representatives, and/or any Exhibitor Appointed Contractor (E.A.C.).

### PAYMENT TERMS

Full payment, including any applicable tax, is due in advance for advance orders or at show site for onsite orders. All payments must be in U.S. funds and all checks must be drawn on a U.S. bank. Orders received without advance payment or after the deadline date will incur additional [After Deadline] charges as indicated on each order form. All materials and equipment are on a rental basis for the duration of the show or event and remain the property of SOE except where specifically identified as a sale. All SOE rentals include delivery, installation and removal from exhibitor's booth. Orders cancelled by the Exhibitor prior to SourceOne move-in are subject to a cancellation fee of 50% of the total order. Orders cancelled after SourceOne begins moving in are subject to a cancellation fee of 100% of the total order. It is Exhibitor's responsibility to advise SourceOne Exhibitor Services personnel of any problem with any order, and to check invoices for accuracy prior to the close of the exhibit. If exhibitor is exempt from payment of sales tax, SOE requires an exemption certificate for the State in which the services are to be used. Resale certificates are not valid unless Exhibitor is rebilling these charges to its customers. For exhibitors, SOE requires 100% prepayment of advance orders, and any orders or services placed at show site must be paid at the show. In the event of any dispute between exhibitor and SOE relative to any loss, damage, or claim, such exhibitor shall not be entitled to and shall not withhold payment, or any partial payment, or any partial payment, due to SOE relative to any services, as an offset against the amount of any alleged loss or damage. Any claim against SOE shall be considered a separate transaction, and shall be resolved on its own merits. SOE reserves the right to charge exhibitor for the difference between the Exhibitor's estimate of charges and the actual charges incurred by exhibitor, or for any charges that SOE may be obligated to pay on behalf of exhibitor, including without limitation, any shipping charges.

### OPTION A: LABOR PROVIDED UNDER THE SUPERVISION OF SOE RESPONSIBILITIES:

SOE shall be responsible for the performance of labor provided under this option. SOE cannot assume responsibility for any acts of, or loss to, persons, parties and/or other contracting firms not under SOE's direct supervision and control. In no event shall SOE be liable for loss or damage caused by delay in labor beginning work when exhibitor requests labor to begin later than the start of the working day. SOE shall not be responsible for loss, delay or damage due to strike, lockouts, and/or work stoppages, or other causes beyond SOE's reasonable control.

### INDEMNIFICATION:

SOE agrees to indemnify, hold harmless, and defend exhibitor from and against any and all demands, claims, causes of action, fines, penalties, damages, liabilities, judgments, and expenses (including but not limited to reasonable attorneys' fees and investigation costs) for bodily injury, including any injury to SOE employees, or property damage arising out of work performed by labor provided by and supervised by SOE, except when exhibitor exercises direction and/or control over the work being performed.

### OPTION B: LABOR PROVIDED UNDER THE SUPERVISION OF EXHIBITOR RESPONSIBILITIES:

Exhibitor shall be responsible for the performance of labor provided under this section. It is the responsibility of exhibitor to supervise labor secured through SOE in a reasonable manner as to prevent bodily injury and/or property damage and also to direct them to work in a manner that is in compliance with SOE Safe Work Rules and/or Federal, State, County and Local ordinances, rules and/or regulations, including but not limited to Show or Facility Management Rules and/or Regulations. It is the responsibility of exhibitor to check in with the SourceOne Service Center to pick up labor, and to return to the SourceOne Service Center to release labor when the work is completed.

### INDEMNIFICATION:

Exhibitor agrees to indemnify, hold harmless, and defend SOE from and against any and all demands, claims, causes of action, fines, penalties, damages, liabilities, judgments, and expenses (including but not limited to reasonable attorneys' fees and investigation costs) for bodily injury, including any injury to SOE employees, and/or property damage arising out of work performed by labor provided by SOE but supervised by exhibitor. Further, Exhibitor's indemnification of SOE includes any and all violations of Federal, State, County or Local ordinances, "Show Regulations and/or Rules" as published and/or set forth by Facility or Show Management, and/or directing labor provided by SOE to work in a manner that violates any of the above rules, regulations, and/or ordinances.

IMPORTANT PLEASE REFER TO SOE'S MATERIAL HANDLING TERMS AND CONDITIONS IN THE TERMS AND CONDITIONS SECTION OF THIS FORM AS THEY RELATE TO MATERIAL HANDLING SERVICES. CONTRACTUAL TERMS DEPEND ON THE NATURE OF SERVICES SECURED BY EXHIBITOR THROUGH SOE. TERMS & CONDITIONS MAY VARY FOR EACH TYPE OF SERVICE ORDERED THROUGH SOE.



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NanoTechnology for Defense Conference  
November 17-20, 2014

**Booth Construction** - Booths, platforms and space dividers shall be of materials that are flame-retardant or rendered so, satisfactory to the Fire Department representatives. Coverings for counters or tables used within or as a part of the booth shall be flame-retardant. All electrical wiring and apparatus will be of a 3-wire UL type approved.

**Fire Department** - A permit shall be required for the following:

- 1) Display and operate any heater, barbecue, heat-producing or open flame device, candles, lamps, lanterns, torches, etc.
- 2) Display or operate any electrical, mechanical, or chemical device which may be deemed hazardous by the Fire Department.
- 3) Use or storage of inflammable liquids and dangerous chemicals.
- 4) Display any internal combustion engine (*special requirements available upon request*).
- 5) Use of compressed gases. (Permit available for 32CF bottles 1/2 full or less).

**Obstructions** - Aisles and exits, as designated on approved show plans, shall be kept clean, clear and free of obstacles. Booth construction shall be substantial and fixed in position in specified areas for the duration of the show. Easels, signs, etc., shall not be placed beyond the booth area into aisles. Firefighting equipment shall be provided and maintained in accessible, easily seen locations and may be required to be posted with designating signs.

**Fire-Retardant Treatment** - All decorations, drapes, signs, banners, acoustical materials, cotton, paper, hay straw, moss, split bamboo, plastic cloth, and similar materials shall be flame-retardant to the satisfaction of the Fire Department. Booth identification banners and signs shall be flame-retardant unless smaller than 1232 square inches (28" x 44") if separated from other combustibles by a minimum of 12" horizontally and 24" vertically. Oilcloth, tarpaper, nylon and certain other plastic materials cannot be made flame-retardant, and their use is prohibited.

**Combustibles** - Literature on display shall be limited to reasonable quantities (one-day supply). Reserve supplies shall be kept in closed containers and stored in a neat and compact manner in a location approved by the Fire Department. All exhibit and display empty cartons must be stored in an approved drayage area. If show is under a 24-hour approved manned security program, automobiles are allowed to retain 1 gallon or less of fuel, and gas caps must be taped. Batteries are to be disconnected and taped.

***Storage behind booth back wall drape is strictly prohibited.***



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Important  
Please Read  
Page 7

NanoTechnology for Defense Conference  
November 17-20, 2014

# IMPORTANT PLEASE READ

All freight shipped in advance of show must be shipped to:

To: Exhibitor's Firm Name \_\_\_\_\_ Booth Number \_\_\_\_\_  
For: NanoTechnology for Defense Conference  
c/o: SourceOne Events, Inc.  
UPS Freight  
13185 Argo St.  
Bristow, VA 20136  
Toll Free: (877) SOE.EXPO (877.763.3976) Email: [exhibitorservices@sourceoneevents.com](mailto:exhibitorservices@sourceoneevents.com)

**DO NOT SHIP ADVANCE FREIGHT TO  
Westfields Marriott**

### Material Handling Information

There will be a charge for material handling based on CWT (per 100 lbs.) which is applicable if freight is handled by SourceOne Events. This applies when SourceOne has labor move freight from show site dock to the exhibitor's booth, providing empty stickers, storing empties, returning empties at the close of the show and loading onto the exhibitor appointed show carrier. (See Material Handling Form for Charges). Please be sure to see our Exhibitor Service Center located on the show floor to assist you with your outbound material handling preparation. Make sure you identify your company name and booth number when making arrangements with an outside carrier for shipping your exhibit at close of the show.

### Jurisdiction Information:

Should any freight be received by **Westfields Marriott**, it will be consigned to **SourceOne Events, Inc.** and subject to the prevailing drayage rate plus an additional fee for handling. The unloading and delivery of all display related materials from the show site receiving area to the exhibitor's booth, and unloading out from the exhibitor's booth to trucks at the receiving area, falls under the jurisdiction of SourceOne Events, Inc. and will be performed exclusively by SourceOne Events, Inc. The only exception to this rule is that exhibitors may "hand carry" items into the exhibit area, provided they do not go through the dock or loading area at the facility and they do not use material handling equipment to assist them in either the loading or unloading of their materials.

**We urge you to ship your materials in advance to the designated material handling/drayage warehouse.** By shipping in advance, your materials will be in your booth for you to begin set-up at your assigned set-up time.

**Please Note:** Overtime rates apply for labor and material handling rates before **8AM** and after **4:30PM Monday through Friday, Saturday and Sunday, and Holidays.**



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NanoTechnology for Defense Conference  
 November 17-20, 2014

Material Handling Rates – 100 pound minimum charge applies to each shipment SourceOne Events receives.

**SHIP WITH SOURCEONE LOGISTICS AND RECEIVE A 10% DISCOUNT ON MATERIAL HANDLING**

To set up your Roundtrip Shipping, please call 877-763-3976, or complete the SourceOne Logistics Services Inbound order form included in this manual on page 12 and the SourceOne Logistics Services – Outbound form on page 13. Roundtrip shipping does not apply to shipments to be considered small packages, local shipments, or shipments over 10,000 lbs. Roundtrip shipping is required to qualify for the discount.

**Receiving hours for Advance Freight to Warehouse:** 8:00 AM to 4:30 PM Monday through Friday. Saturday, Sunday and Holidays are excluded for deliveries.  
**Straight Time Delivery to Show Site:** 8:00 AM to 4:30 PM Monday through Friday  
**Overtime Delivery to Show Site:** 5:00 PM to 8:00 AM Monday through Friday and all day Saturday. This applies to freight received onsite during move-in and move-out as well as freight received at the advance warehouse. If this service is needed please notify SourceOne Events of your additional needs.

Please check the service that applies to your shipment.

Advance Shipments to Warehouse (100 Pound Minimum Per Shipment)	Price Per Pound	Minimum
<input type="checkbox"/> Crated or Skidded	\$0.58	\$58.00
<input type="checkbox"/> Special Handling Material	\$0.74	\$74.00
Advance Shipments to Warehouse received after November 7, 2014!	Price Per Pound	Minimum
<input type="checkbox"/> Crated or Skidded	\$0.68	\$68.00
<input type="checkbox"/> Special Handling Materials	\$0.84	\$84.00
Onsite Empty Storage	Price per Piece	Minimum
<input type="checkbox"/> Charge per crate, skid or carton from shipment not received by SourceOne Events	\$10.00	\$40.00
Onsite Shrink Wrapping / Banding Fee	Price per 1/2 hour	Minimum
<input type="checkbox"/> SourceOne Events will shrink wrap materials for outbound shipments; includes 1/2 hour labor	\$60.00	\$60.00
<input type="checkbox"/> SourceOne Events will band materials for outbound shipments includes 1/2 hour labor	\$60.00	\$60.00
Mobile Equipment Spots	Price Per CWT	Minimum
<input type="checkbox"/> Mobile equipment will be handled into and out of the facility – Charge Per Vehicle	\$150.00	\$150.00
<input type="checkbox"/> 50ft of Plastic Covering during mobile spot – Charge Per Roll	\$75.00	\$75.00

Exhibitors are billed per pound after reaching 100lb minimum. The 100lb minimum is mandatory for each shipment received on different days.

lbs	/	100	=		x	\$	=	\$	+	\$	=	\$
Total Weight – Rounded up	/	100	=	Total CWT	x	Price per CWT	=	Additional Charges if Applicable	=	Total Charges		

Company Name	Email Address	Booth Number
Authorized Signature	Authorized By – Please Print	Date





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NanoTechnology for Defense Conference  
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**Material Handling Information**

**Advance Shipments to Warehouse:** **Rate as shown on Material Handling Authorization Form**  
 Rates include unloading freight, storing shipment at warehouse for up to 30 days (material stored beyond 30 days will incur additional storage fees), reloading onto trucks and delivered to the show site, labor will unload freight and delivery to booth, picking up your empty containers, storing, and returning empty shipping containers, and reloading freight onto carrier for return to your specified destination from exhibit site.

**Onsite Shipments to Show Site:** **Rate as shown on Material Handling Authorization Form**  
 Rates include unloading freight and delivery to your booth location. Once your booth is setup our labor will pick up your empty containers, store them, and return empty shipping containers, and reload freight onto carrier for return to your specified destination from exhibit site.

**Crated Material:** **Rate as shown on Material Handling Authorization Form**  
 This type of shipment is either skidded or in any type of shipping container. This shipment can be loaded or unloaded at the dock and requires no additional handling.

**Uncrated Material:** **Rate as shown on Material Handling Authorization Form**  
 This type of shipment is either shipped loose, pad-wrapped, and/or unskidded materials or machinery. This shipment needs extra labor and equipment to handle.

**Special Handling Material:** **Rate as shown on Material Handling Authorization Form**  
 This type of shipment is delivered by a carrier which requires additional handling, such as ground unloading, side door unloading, constricted space unloading, designated piece loading, and stacked shipments. UPS, DHL, Federal Express, etc. are included in this category due to their delivery procedures. If your freight is too tall to fit through the Westfields Marriotts dock, doors, or elevators, and SourceOne Events has to break down your materials down

**Late Shipments:** **Rate as shown on Material Handling Authorization Form**  
 A surcharge will apply to shipments not arriving within the published dates (refer to Show Details page for dates on page 2) for advance warehouse or arriving on show site after the show has opened.

**Empty Storage:** **Rate as shown on Material Handling Authorization Form**  
 A charge per crate, skid or carton applies when SourceOne Events handles the storage and return of empties from a shipment not received by SourceOne Events and therefore not subject to material handling charges. Please Note: All exhibitors must adhere to the Fire Regulations as described in this manual on page 11 that storage behind booth back wall drape is strictly prohibited.

**Warehouse Storage:**  
 Shipments arriving at the warehouse more than 30 days ahead of the begin date will incur storage fees. Transportation of freight to the warehouse after the show at the exhibitor's request or freight that was forced off of the show floor incurs "return to warehouse" (RTW) fees and storage fees.

**Return to Warehouse Service Fee:** **Surcharge: \$25 per CWT, Minimum \$150**  
 Crated or Skidded Materials will be accepted at warehouse.

**Return to Warehouse Service Fee:** **Surcharge: \$25 per CWT, Minimum \$100**  
 Special Handling Materials will be accepted at warehouse.

**Storage Fee:** **Surcharge: \$15 per CWT, Minimum \$150**  
 This fee goes into effect when the materials have been in our warehouse for more than 30 days before or after a show or event.

**Mobile Spotting Fee:** **Surcharge: \$150 Round Trip**  
 Vehicles operated by exhibitors may be allowed on the exhibit hall floor for loading or unloading, if SourceOne Events determines such activity to be operationally feasible and safe. All vehicles operated on the exhibit hall floor must be escorted by SourceOne Events personnel. In such cases, a MOBILE SPOTTING FEE will be charged. All local fire marshal rules and regulations apply. Please call customer service for details.

**Shrink Wrap and/or Banding Fee:** **Rate as shown on Material Handling Authorization Form**  
 A surcharge for SourceOne shrink wrapping and/or banding your materials will incur for outbound shipments if this service is requested.  
**If you have any questions regarding material handling, please contact SourceOne Events Customer Service department.**

Company Name	Email Address	Booth Number
Authorized Signature	Authorized By – Please Print	Date



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Material Handling  
 Notification  
 – Inbound  
 Page 10

NanoTechnology for Defense Conference  
 November 17-20, 2014

**Complete and Return to SourceOne Events along with your Material Handling Authorization Form**  
**Retain copy for your files.**

**Inbound Shipping Information** – Please complete if using another carrier beside SourceOne Logistics

**Advance Shipments to Warehouse Address – Please use provided freight labels**

NanoTechnology for Defense Conference  
 Exhibiting Company Name  
 Booth Number # \_\_\_\_\_  
 c/o SourceOne Events  
 UPS Freight  
 13185 Argo St  
 Bristow, VA 20136

**Advance shipments should begin arriving on: October 13, 2014**  
**Last day shipments accepted at warehouse: November 14, 2014**  
 Phone: (708) 344.4111  
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 Toll Free: (877) SOE.EXPO (877.763.3976)

SourceOne does not accept shipments that are not consigned to SourceOne Events. Such shipments will be refused.

	Number of Pieces	Estimated Weight	Carrier(s)	Tracking Numbers
Advance Shipments (Warehouse)				

**Shipped From City** \_\_\_\_\_ **State** \_\_\_\_\_

**Date Shipped** \_\_\_\_\_ **Estimated Date & Time of Arrival** \_\_\_\_\_

I have read and understand the “Shipping Instructions and Material Handling Rate Schedule” as well as the “Material Handling Limits of Liability” and hereby agree to the conditions as set forth therein.

Company Name

Email Address

Booth Number

Authorized Signature

Authorized By – Please Print

Date



PLEASE MAIL OR FAX ORDERS TO:  
 SourceOne Events Inc.  
 934 N. Church Road  
 Elmhurst, IL 60126  
 Telephone: (708) 344.4111 Fax (708) 344.3050  
 Email: exhibitorservices@sourceoneevents.com

Material Handling  
 Notification  
 – Outbound  
 Page 11

NanoTechnology for Defense Conference  
 November 17-20, 2014

**Complete and Return to SourceOne Events along with your Material Handling Authorization Form**  
**Retain copy for your files.**

**Outbound Shipping Information** – Please complete if using another carrier beside SourceOne Logistics

Outbound Shipments from Exhibit Address– *Please use provided freight labels. Shipment shipped ONLY during exhibitor move-out hours.*

**NanoTechnology for Defense Conference**

Exhibiting Company Name: \_\_\_\_\_

Billing Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

Onsite Contact: \_\_\_\_\_ Phone Number: \_\_\_\_\_

**Ship To Information**

Company Name: \_\_\_\_\_

Delivery Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

Attn: \_\_\_\_\_ Phone Number: \_\_\_\_\_

Cell Phone: \_\_\_\_\_ Email: \_\_\_\_\_

Carrier: \_\_\_\_\_

- All exhibitor materials must be removed from the exhibit facility by **Thursday, Nov 10 at 12 Noon.**
- To ensure that your freight is expedited and removed from the facility by a designated carrier, please have your carrier check in no later than **Thursday, Nov 20 at 10AM.**
- **OUTBOUND BILLS OF LADING** must be completed and turned in at the SourceOne Service Desk. **DO NOT LEAVE YOUR BILL OF LADING IN YOUR BOOTH!**
- A CREDIT CARD IS REQUIRED FOR MATERIAL HANDLING SERVICES. Please complete credit card information on the "ORDER RECAP & PAYMENT" form on page 3.
- Local cartage and storage services are available ~ rates furnished upon request.
- Any shipment left behind without a Bill of Lading being turned into the SourceOne Service Desk will be brought back to SourceOne Events warehouse at the Exhibitor's expense. Your shipment will be routed through SourceOne and shipped at the Exhibitor's expense.

Company Name	Email Address	Booth Number
Authorized Signature	Authorized By – Please Print	Date



PLEASE MAIL OR FAX ORDERS TO:  
 SourceOne Events Inc.  
 934 N. Church Road  
 Elmhurst, IL 60126  
 Telephone: (708) 344.4111 Fax (708) 344.3050  
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SourceOne  
 Logistic Services –  
 Inbound  
 Page 12

NanoTechnology for Defense Conference  
 November 17-20, 2014

**COMPLETE THIS FORM & PAGE 13 IF YOU ARE SHIPPING YOUR EXHIBIT MATERIALS BOTH INBOUND & OUTBOUND WITH SOURCEONE EVENTS LOGISTIC SERVICES**

I would like to request a quote for inbound shipping

**Inbound Pick-up Location Information**

**Requested Pick-up Date:** \_\_\_\_\_ **Hours of Operation:** \_\_\_\_\_

**Company Name:** \_\_\_\_\_

**Address:** \_\_\_\_\_

**City:** \_\_\_\_\_ **State:** \_\_\_\_\_ **Zip:** \_\_\_\_\_

**Contact Name:** \_\_\_\_\_ **Phone Number:** \_\_\_\_\_

**Special Instructions:** \_\_\_\_\_

**Shipment Information:**

Items to be shipped	Qty	Est. Weight
Crates (Wooden)	_____	_____
Pallet / Skid	_____	_____
Trucks / Cases	_____	_____
Box #1	_____	_____
Box #2	_____	_____
Box #3	_____	_____
Box #4	_____	_____
Box #5	_____	_____
Box #6	_____	_____

Declared Value: \$ \_\_\_\_\_  
 \*Available at exhibitors' expense at the rate of \$1.00 per \$100.00 of value declared. Minimum charge of \$10.00

Size of largest piece: L \_\_\_\_\_ W \_\_\_\_\_ H \_\_\_\_\_

Loading Dock:  Yes  No

Lift Gate:  Yes  No

Residential Pick-up \_\_\_\_\_ Inside Pick-up \_\_\_\_\_

Special Instructions: \_\_\_\_\_

**Ship to Information**

I will be shipping to the SourceOne Events **WAREHOUSE** by **November 14, 2014** between the hours of **8:00AM – 4:00PM.**

Company Name: \_\_\_\_\_

Booth#: \_\_\_\_\_

NanoTechnology for Defense Conference

c/o: SourceOne Events

UPS Freight

13185 Argo St

Bristow, VA 20136

Type of Service: Choose One  Next Day Air  2<sup>nd</sup> Day Air  Ground  Other (Truck Load, Specialized)

Please Note: Transportation is charged based on Dimensional weight or Actual weight, whichever is greater.

Company Name	Email Address	Booth Number
Authorized Signature	Authorized By – Please Print	Date



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 SourceOne Events Inc.  
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 Elmhurst, IL 60126  
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NanoTechnology for Defense Conference  
 November 17-20, 2014

**COMPLETE THIS FORM & PAGE 12 IF YOU ARE SHIPPING YOUR EXHIBIT MATERIALS BOTH INBOUND & OUTBOUND WITH SOURCEONE EVENTS LOGISTIC SERVICES**

I would like to request a quote for outbound shipping

**Outbound Shipping Information**

I would like to schedule Outbound Transportation with SourceOne Events. Please provide me with a Material Handling Agreement at the show site for my shipping instructions and signature.

So we may deliver your Outbound Material Handling Agreement and labels, please complete the information listed below:

**Company Name:** \_\_\_\_\_

**Delivery Address:** \_\_\_\_\_

**City:** \_\_\_\_\_ **State:** \_\_\_\_\_ **Zip:** \_\_\_\_\_

**Attn:** \_\_\_\_\_ **Phone Number:** \_\_\_\_\_

**Cell Phone:** \_\_\_\_\_ **Email:** \_\_\_\_\_

**Must arrive to shipping location by:** \_\_\_\_\_

**Special Instructions:** \_\_\_\_\_

**Shipment Information:**

Items to be shipped	Qty	Est. Weight	Declared Value: \$ _____
Crates (Wooden)	_____	_____	*Available at exhibitors' expense at the rate of \$1.00 per \$100.00 of value declared. Minimum charge of \$10.00
Pallet / Skid	_____	_____	
Trucks / Cases	_____	_____	Size of largest piece: L _____ W _____ H _____
Box #1	_____	_____	Loading Dock: <input type="checkbox"/> Yes <input type="checkbox"/> No
Box #2	_____	_____	Lift Gate: <input type="checkbox"/> Yes <input type="checkbox"/> No
Box #3	_____	_____	Residential Pick-up _____ Inside Pick-up _____
Box #4	_____	_____	Special Instructions: _____
Box #5	_____	_____	
Box #6	_____	_____	

Type of Service: Choose One  Next Day Air  2<sup>nd</sup> Day Air  Ground  Other (Truck Load, Specialized)

**Please Note: Transportation is charged based on Dimensional weight or Actual weight, whichever is greater.**

Company Name \_\_\_\_\_ Email Address \_\_\_\_\_ Booth Number \_\_\_\_\_

Authorized Signature \_\_\_\_\_ Authorized By – Please Print \_\_\_\_\_ Date \_\_\_\_\_



PLEASE MAIL OR FAX ORDERS TO:

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934 N. Church Road
Elmhurst, IL 60126
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Email: exhibitorservices@sourceoneevents.com

Material Handling
Terms & Conditions
Page 14

NanoTechnology for Defense Conference
November 17-20, 2014

- 1. DEFINITIONS: For purposes of this contract, SourceOne Events, Inc. (SOE), and their employees, officers, directors, agents, assigns, affiliated companies, and related entities including but not limited to any subcontractors SourceOne may appoint. The term "Exhibitor" means the Exhibitor, its employees, agents, representatives, and any Exhibitor Appointed Contractors ("EAC"). Further, the Exhibitor is in fact the "Shipper" for all purposes and circumstances, notwithstanding anything contained herein to the contrary.
2. PACKAGING AND CRATES: SourceOne shall not be responsible for damage to loose, uncrated materials, pad wrapped or shrink-wrapped materials, glass breakage, concealed damage, carpets in bags or poly, or materials improperly packed. In addition, SourceOne shall not be responsible for crates and packaging which are unsuitable for handling, in poor condition, or have prior damage. Crates and packaging should be of a design to adequately protect contents for handling by forklift and similar means.
3. EMPTY CONTAINERS: Empty container labels will be available at the show site service desk. Affixing labels to the containers is the sole responsibility of Exhibitor or his representative. All previous labels must be removed or obliterated. SourceOne assumes no responsibility for: Error in the above procedures; Removal of containers with old empty labels & without SourceOne labels; or improper information on empty labels. SOURCEONE WILL NOT BE LIABLE FOR LOSS OR DAMAGE TO CRATES AND CONTAINERS OR THEIR CONTENTS WHEN SAID ITEMS ARE IN EMPTY CONTAINER STORAGE.
4. INBOUND SHIPMENT(S): Consistent with trade show industry practices, there may be a lapse of time between the delivery of shipment(s) to the booth and the arrival of Exhibitor or his representative, and during such time the materials will be left unattended. SOURCEONE WILL NOT BE RESPONSIBLE OR LIABLE FOR ANY LOSS, DAMAGE, THEFT, OR DISAPPEARANCE OF EXHIBITOR'S MATERIALS AFTER SAME HAS BEEN DELIVERED TO EXHIBITOR'S BOOTH AT SHOW SITE. SourceOne highly recommends the securing of security services from Facility or Show Management.
5. OUTBOUND SHIPMENT(S): Consistent with trade show industry practices, there may be a lapse of time between the completion of packing and the actual pickup of materials from the booths for loading onto a carrier and during such time the materials will be left unattended. SOURCEONE WILL NOT BE RESPONSIBLE OR LIABLE FOR ANY LOSS, DAMAGE, THEFT, OR DISAPPEARANCE OF EXHIBITOR'S MATERIALS BEFORE SAME HAVE BEEN PICKED UP FOR RELOADING AT THE CONCLUSION OF THE EVENT. SourceOne highly recommends the securing of security services from Facility or Show Management. All Material Handling Agreements submitted to SourceOne by Exhibitor will be checked at the time of pickup from the booth and corrections will be made where discrepancies exist between the quantities of times listed by Exhibitor and the actual count of such items in the booth at the time of pickup.
6. SOURCEONE'S RESPONSIBILITIES: SourceOne shall be responsible only for those services which it directly provides. SourceOne assumes no responsibility for any persons, parties, or other contracting firms not under SourceOne's direct supervision and control. SourceOne shall not be responsible for loss, delay, or damage due to strike, lockouts, work stoppages, natural elements, vandalism, acts of God, civil disturbances, power failure, explosion, acts of terrorism or war, other causes beyond SourceOne's reasonable control, nor for ordinary wear & tear in the handling of materials.
7. INSURANCE: It is understood that SourceOne is not an insurer. Insurance on exhibit materials, if any, shall be obtained by Exhibitor in amounts and for perils determined by Exhibitor. Exhibitor agrees to provide SourceOne with a release of subrogation to the extent of any insurance settlement received.
8. DECLARED VALUE: Declared value is available only on AIR SHIPMENTS. The value per pound for applying valuation charges shall be determined by dividing the shipper's declared value for carriage by the actual weight of the shipment.
(a) GROUND SHIPMENTS. No declared value is available for ground shipments. If the shipper elects to declare a value, they must Ship by Air.
(b) DOMESTIC & INTERNATIONAL AIR SHIPMENTS. When the shipper declares a value that exceeds \$.50 per pound per article with a maximum liability of \$100.00 per item, or \$1,500.00 per shipment, whichever is less, an additional charge of \$0.85 (USD) for each \$100.00 (USD) of excess valuation or fraction thereof, subject to a minimum charge of \$3.25 (USD) per shipment, will be assessed on the declared value shown on the front of this form.
(c) Notwithstanding the above limitations, all shipments, domestic and international, containing the following items of extraordinary value are limited to a maximum declared value of \$500.00 (USD):
1. Artworks and objects of art, namely original paintings, drawings, etchings, water colors, tapestries or sculptures.
2. Clocks, jewelry, including costume jewelry, furs and fur trimmed clothing.
3. Personal effects, including without limitation papers and documents.
(d) Liability for damage to shipments containing glass shall be limited to \$50.00 (USD) will not be accepted. If inadvertently accepted, liability will be limited to \$50.00 (USD). Glass shipments include without limitation, windshields, plate glass, ceramics, chinaware and light bulbs. Acceptance of said terms and conditions will be construed when any of the following conditions are met:
THE MATERIAL HANDLING SERVICE AGREEMENT IS SIGNED; OR WHEN EXHIBITOR'S MATERIALS ARE DELIVERED TO SOURCEONE'S WAREHOUSE OR TO A SHOW/EXPOSITION SITE FOR WHICH SOURCEONE EVENTS IS THE OFFICIAL SHOW CONTRACTOR; OR WHEN AN ORDER FOR LABOR AND/OR RENTAL EQUIPMENT IS PLACED BY AN EXHIBITOR WITH SOURCEONE EVENTS.
9. CLAIM(S) FOR LOSS: Claims for loss or damage must be filed within nine (9) months after the delivery of the property, except that claims for failure to make delivery must be filed within nine (9) months after a reasonable time for delivery has elapsed. In no event shall a suit or action be brought against SourceOne more than nine (9) months and one day from the day when written notice is given by SourceOne to Exhibitor that the claim is disallowed. Receipt of shipment by consignee or the consignee's agent without written notification of damage or loss will be prima facie evidence that the shipment was delivered in good condition.
(a) PAYMENT FOR SERVICES MAY NOT BE WITHHELD: In the event of any dispute between the Exhibitor and SourceOne relative to any loss, damage, or claim, such Exhibitor shall not be entitled to and shall not withhold payment, or any partial payment, due to SourceOne for its services, as an offset against the amount of any alleged loss or damage.
(b) MAXIMUM RECOVERY: If found liable for any loss, SourceOne's sole and exclusive MAXIMUM liability for loss or damage to Exhibitor's materials and Exhibitor's sole and exclusive remedy is limited to \$.50 per pound per article with a maximum liability of \$100.00 per item, or \$1,500.00 per shipment, whichever is less, unless shipper makes a declaration of value in the space designated on the front of this form and pays the appropriate valuation charge. When a declaration is made, liability shall in no event exceed the declared value of the shipment.
(c) BREACH OF CONTRACT AND/OR NEGLIGENCE ONLY: SourceOne's liability shall be limited to any loss or damage which results solely from SourceOne's NEGLIGENCE in the actual physical handling of the items comprising Exhibitor's shipment(s) OR which results from BREACH OF THIS CONTRACT and not for any other type of loss damage. In no event shall SourceOne be liable to the Exhibitor or to any other party for special, collateral, exemplary, indirect, incidental or consequential damages, whether such damages occur either prior or subsequent to, or are alleged as a result of tortious conduct, failure of the equipment or services of SourceOne or breach of any of the provisions of this agreement regardless of the form of action, whether in contract or in tort, including strict liability and negligence, even if SourceOne has been advised or has notice of the possibility of such damages, or for any damages caused by Exhibitor's failure to perform Exhibitor's responsibilities. Such excluded damages include but are not limited to: loss of profits, loss of use or interruption of business, or other consequential or indirect economic loss (es).
10. JURISDICTION: THIS CONTRACT SHALL BE CONSTRUED UNDER THE LAWS OF THE STATE OF ILLINOIS WITHOUT GIVING EFFECT TO ITS CONFLICT OF LAWS RULES. EXCLUSIVE VENUE FOR ALL DISPUTES ARISING OUT OF OR RELATING TO THIS CONTRACT SHALL RESIDE IN A COURT OF COMPETENT JURISDICTION IN DUPAGE COUNTY, ILLINOIS.
11. INDEMNIFICATION: Exhibitor agrees to indemnify, forever hold harmless and defend SourceOne, its employees, directors, officers, and agents from and against any and all demands, claims, causes of action, fines, penalties, damages (including consequential), liabilities, judgments, and expenses (including but not limited to reasonable attorneys' fees and investigation costs) on account of personal injury, death, or damage to or loss of property or profits arising out of, or contributed to, by any of the following:
• Exhibitor's negligent supervision of any labor secured through SourceOne, or the negligent supervision of such labor by any of Exhibitor's employees, agents, representative, customers, invitees and/or Exhibitor Appointed Contractor (EAC).
• Exhibitor's negligence, willful misconduct, or deliberate act of Exhibitor's employees, agents, representatives, customers, invitees and/or any Exhibitor Appointed Contractor (EAC) at the show or exposition to which this contract relates.
• Exhibitor's violation of Federal, State, County or Local ordinances or the violation of Show Regulations and/or Rules as published and set forth by Facility and/or Show Management.
• Exhibitor's inclusion of illegal substances, hazardous materials or waste in any shipments placed with SourceOne and for the violation of the representations and warranties made regarding hazardous materials made on the front of this Agreement.
12. MISCELLANEOUS: Exhibitor, as a material part of the consideration to SourceOne for material handling and transportation services, waives and releases all claims against SourceOne, its employees, agents, officers, and directors, with respect to all matters for which SourceOne has disclaimed liability pursuant to the provisions of this contract. The EXHIBITOR acknowledges that he or she has read this agreement, understands it and agrees to be bound by its terms, and further agrees that it is the complete and exclusive agreement between the parties. The invalidity or enforceability of any provision hereof shall not affect, modify, or impair the validity and enforceability of all other provisions herein.

Table with 3 columns: Company Name, Email Address, Booth Number. Row 1: Authorized Signature, Authorized By - Please Print, Date



PLEASE MAIL OR FAX ORDERS TO:  
 SourceOne Events Inc.  
 934 N. Church Road  
 Elmhurst, IL 60126  
 Telephone: (708) 344.4111 Fax (708) 344.3050  
 Email: exhibitorservices@sourceoneevents.com

Advance Shipment  
 Label  
 Page 15

NanoTechnology for Defense Conference  
 November 17-20, 2014

The label below is provided for your convenience. If more labels are required, please make copies and use.

**Advance Shipment for Exhibition Freight**

To: \_\_\_\_\_ Booth Number: \_\_\_\_\_  
 (Exhibitor Name)

Event: NanoTechnology for Defense Conference

C/O: **SOURCE ONE** EVENTS

UPS Freight  
 13185 Argo St.  
 Bristow, VA 20136

Carrier: \_\_\_\_\_

Number \_\_\_\_\_ of \_\_\_\_\_ pieces

Must Be Delivered By **Friday, November 14, 2014**



PLEASE MAIL OR FAX ORDERS TO:  
 SourceOne Events Inc.  
 934 N. Church Road  
 Elmhurst, IL 60126  
 Telephone: (708) 344.4111 Fax (708) 344.3050  
 Email: exhibitorservices@sourceoneevents.com

Outbound  
 Shipping Labels  
 Page 16

The label below is provided for your convenience. If more labels are required, please make copies and use.



Outbound Exhibition Freight

(877) SOE-EXPO (763-3976) [www.sourceoneevents.com](http://www.sourceoneevents.com)



Exhibitor: \_\_\_\_\_

Name of Show: \_\_\_\_\_ Booth #: \_\_\_\_\_

Contact Name: \_\_\_\_\_ Phone #: \_\_\_\_\_

To – Company Name: \_\_\_\_\_

C/O: \_\_\_\_\_ Name of Show: \_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

Contact Name: \_\_\_\_\_ Phone #: \_\_\_\_\_

Cell #: \_\_\_\_\_ Email: \_\_\_\_\_

Piece Number: \_\_\_\_\_ Of: \_\_\_\_\_ Pro #: \_\_\_\_\_



NanoTechnology for Defense Conference  
 November 17-20, 2014

Discount Deadline Date: **October 31, 2014**

**Furnishing (Tables) Price List – Please indicate a skirt color. If a color is not selected show color will prevail. Table includes white plastic top and skirted on 3 sides.**



- Skirt color options:
- Royal Blue
  - Hunter Green
  - Red
  - Navy
  - Teal
  - Silver
  - Burgundy
  - Charcoal
  - Black
  - Plum
  - Purple
  - Beige
  - Gold
  - White

Skirted Table Ex:

Skirt Color: \_\_\_\_\_



Skirted Tables	Code	Qty		Discount	Standard	Total
2' x 4' x 30"	430ST		X	\$96.00	\$124.00	
2' x 6' x 30"	630ST		X	\$124.00	\$162.00	
2' x 8' x 30"	830ST		X	\$155.00	\$201.00	
2' x 4' x 42"	442ST		X	\$125.00	\$163.00	
2' x 6' x 42"	642ST		X	\$151.00	\$196.00	
2' x 8' x 42"	842ST		X	\$183.00	\$238.00	
4th side skirted on table			X	\$52.00	\$75.00	
Vinyl White Top			X	\$8.00	\$10.00	

Skirted Table Risers	Code	Qty		Discount	Standard	Total
10" x 4' x 1'	4STR		X	\$70.00	\$91.00	
10" x 6' x 1'	6STR		X	\$80.00	\$105.00	

\*Please Note: The tables below are Bare Wood Tables. If you want to skirt the table it will be an additional cost.

Bare Wood Tables	Code	Qty		Discount	Standard	Total
40" Round x 30" High	4030		X	\$56.00	\$74.00	
40" Round x 42" High	4042		X	\$68.00	\$89.00	
30" Round x 30" High	3030		X	\$45.00	\$62.00	
30" Round x 42" High	3042		X	\$57.00	\$74.00	
36" Square x 30" High	3630		X	\$40.00	\$58.00	
36" Square x 42" High	3642		X	\$52.00	\$69.00	
60" Round x 30" High	6030		X	\$76.00	\$104.00	
Skirting for Bare Wood Tables			X	\$52.00	\$75.00	

Unskirted Tables	Code	Qty		Discount	Standard	Total
2' x 4' x 30"	430UT		X	\$65.00	\$87.00	
2' x 6' x 30"	630UT		X	\$76.00	\$99.00	
2' x 8' x 30"	830UT		X	\$87.00	\$113.00	
2' x 4' x 42"	442UT		X	\$76.00	\$99.00	
2' x 6' x 42"	642UT		X	\$87.00	\$113.00	
2' x 8' x 42"	842UT		X	\$98.00	\$128.00	

Unskirted Table Risers	Code	Qty		Discount	Standard	Total
10" x 4' x 1'	4UTR		X	\$50.00	\$72.00	
10" x 6' x 1'	6UTR		X	\$61.00	\$83.00	

Company Name	Email Address	Booth Number
Authorized Signature	Authorized By – Please Print	Date

NanoTechnology for Defense Conference  
 November 17-20, 2014

Discount Deadline Date:

October 31, 2014

**Standard Chair Price List**



Chairs	Code	Qty	Discount	Standard	Total
Plastic Folding Side Chair	PFC	X	\$23.00	\$32.00	
Plastic Side Chair	PC	X	\$40.00	\$52.00	
Black Padded Side Chair	PSC	X	\$60.00	\$72.00	
Upholstered Arm Chair	UAC	X	\$98.00	\$128.00	
Leather Swivel Desk Chair	SD	X	\$110.00	\$144.00	
Director Chair	DC	X	\$86.00	\$115.00	
Padded Gray Bar Stool with Back	PGBS	X	\$110.00	\$144.00	
Padded Chrome Bar Stool with Back	PCBS	X	\$168.00	\$213.00	
Padded Chrome Bar Stool w/out Back	PCS	X	\$110.00	\$144.00	

**Drape Equipment & Accessories Price List**



Drape color options:



Drape Color: \_\_\_\_\_

Drape Equipment & Accessories	Code	Qty	Discount	Standard	Total
This is booth drape & equipment other than what is provided in your booth package.					
3' High Drape Per Linear Foot (6' Min.)	3D	X	\$10.50	\$14.00	
8' High Drape Per Linear Foot (6' Min.)	8D	X	\$14.00	\$18.00	
3' Upright and Base	3UB	X	\$20.00	\$26.00	
8' Upright and Base	8UB	X	\$25.00	\$33.00	
12' Upright and Base	12UB	X	\$49.00	\$64.00	
6' to 10' Crossbar	610C	X	\$20.00	\$26.00	
Wastebasket	WB	X	\$18.00	\$23.00	
Aluminum Floor Easel	AFE	X	\$37.00	\$48.00	
2' x 3' White Board on Easel	WBE	X	\$72.00	\$94.00	
Chrome Sign Holder (22" x 28")	CSH	X	\$79.00	\$103.00	
Garment Rack (Holds 25 Coats)	GR	X	\$110.00	\$143.00	
Chrome Bag Holder	BH	X	\$64.00	\$83.00	
Coat Tree	CT	X	\$52.00	\$68.00	
Collapsible Literature Rack	CLR	X	\$104.00	\$135.00	
Raffle Drum (19.5" L x 15" W)	RD	X	\$60.00	\$78.00	
Refrigerator (4 cubic feet)	RF	X	\$165.00	\$215.00	
Fish Bowl	FB	X	\$40.00	\$52.00	
Chrome Stanchion	CR	X	\$43.00	\$56.00	
6' Red Velour Rope	RVR	X	\$35.00	\$46.00	
Locking Kiosk (36" W x 18" D x 30" H)	SC	X	\$273.00	\$355.00	
Locking Cabinet (33.5" W x 37" H x 17.5" D)	BC	X	\$241.00	\$313.00	



Company Name	Email Address	Booth Number
Authorized Signature	Authorized By – Please Print	Date



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NanoTechnology for Defense Conference  
 November 17-20, 2014

Discount Deadline Date: **October 31, 2014**

**Specialty Furniture:** Please note that if you place an order for any specialty furniture item after the discount deadline listed on this page, SourceOne Events cannot guarantee that you will receive the exact model you ordered but you will receive a similar item.

**Sofas, Loveseats & Chairs**

Sofas, Loveseats & Chairs			Code	Qty	Discount	Standard	Total
			BLS	X	\$575.00	\$750.00	
			WLS	X	\$575.00	\$750.00	
			BLS2	X	\$575.00	\$750.00	
			WLS2	X	\$575.00	\$750.00	
			BLS3	X	\$575.00	\$750.00	
			WLS4	X	\$575.00	\$750.00	
			BFS	X	\$395.00	\$515.00	
			BLL	X	\$475.00	\$625.00	
			WLL	X	\$475.00	\$625.00	
			BLL2	X	\$475.00	\$625.00	
			WLL2	X	\$475.00	\$625.00	
			BLC	X	\$375.00	\$490.00	
			WLC	X	\$375.00	\$490.00	
			BLC2	X	\$375.00	\$490.00	
			WLC2	X	\$375.00	\$490.00	
			BLAC	X	\$350.00	\$455.00	
			WLAC	X	\$350.00	\$455.00	
			BLTC	X	\$300.00	\$400.00	
			WLTC	X	\$300.00	\$400.00	
			CLC	X	\$325.00	\$425.00	
			BLTC2	X	\$250.00	\$325.00	
			NFTC	X	\$175.00	\$230.00	

Company Name	Email Address	Booth Number
Authorized Signature	Authorized By – Please Print	Date

NanoTechnology for Defense Conference  
 November 17-20, 2014

Discount Deadline Date: **October 31, 2014**

**Specialty Furniture:** Please note that if you place an order for any specialty furniture item after the discount deadline listed on this page, SourceOne Events cannot guarantee that you will receive the exact model you ordered but you will receive a similar item.

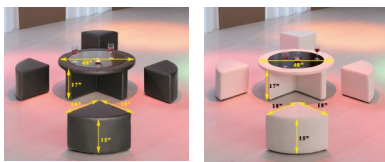
**Ottomans, Coffee & End Tables**



BLO WLO BLO2



WLO2 BLO3 BFO



BCTS WCTS



BGCT ECT WCT



BCT BFET WFET



BGET WET BET

Ottomans, Coffee & End Tables	Code	Qty	Discount	Standard	Total
Black Leather Ottoman	BLO	X	\$165.00	\$215.00	
White Leather Ottoman	WLO	X	\$165.00	\$215.00	
Black Leather Ottoman	BLO2	X	\$165.00	\$215.00	
White Leather Ottoman	WLO2	X	\$165.00	\$215.00	
Black Leather Square Ottoman	BLO3	X	\$100.00	\$135.00	
Black Fabric Ottoman	BFO	X	\$75.00	\$100.00	
Black Vinyl Coffee Table with Tinted Glass Top and 4 mini stools	BCTS	X	\$225.00	\$300.00	
White Vinyl Coffee Table with Tinted Glass Top and 4 mini stools	WCTS	X	\$225.00	\$300.00	
Black Coffee Table with Clear Glass Top	BGCT	X	\$125.00	\$300.00	
Espresso Coffee Table	ECT	X	\$95.00	\$125.00	
White Coffee Table	WCT	X	\$95.00	\$125.00	
Black Coffee Table	BCT	X	\$95.00	\$125.00	
Stainless Steel Black Frosted End Table	BFET	X	\$145.00	\$190.00	
Stainless Steel White Frosted End Table	WFET	X	\$145.00	\$190.00	
Black End Table with Clear Glass Top	BGET	X	\$95.00	\$125.00	
White End Table	WET	X	\$70.00	\$95.00	
Black End Table	BET	X	\$70.00	\$95.00	

Company Name

Email Address

Booth Number

Authorized Signature

Authorized By – Please Print

Date





























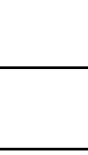
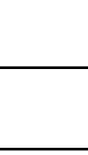




PLEASE MAIL OR FAX ORDERS TO:  
 SourceOne Events Inc.  
 934 N. Church Road  
 Elmhurst, IL 60126  
 Telephone: (708) 344.4111 Fax (708) 344.3050  
 Email: exhibitorservices@sourceoneevents.com

NanoTechnology for Defense Conference  
 November 17-20, 2014

Discount Deadline Date: **October 31, 2014**

**Specialty Furniture:** Please note that if you place an order for any specialty furniture item after the discount deadline listed on this page, SourceOne Events cannot guarantee that you will receive the exact model you ordered but you will receive a similar item.

**Bar Stools and Round Tables**

Bars Stools and Round Tables				Code	Qty	Discount	Standard	Total
				BLB	X	\$145.00	\$190.00	
				WLB	X	\$145.00	\$190.00	
				BLB2	X	\$145.00	\$190.00	
				WLB2	X	\$145.00	\$190.00	
				BLB3	X	\$155.00	\$205.00	
				WLB3	X	\$155.00	\$205.00	
				BLB4	X	\$195.00	\$255.00	
				WLB4	X	\$195.00	\$255.00	
				BLB5	X	\$165.00	\$215.00	
				WLB5	X	\$165.00	\$215.00	
				BLB6	X	\$165.00	\$215.00	
				WLB6	X	\$165.00	\$215.00	
				RFCT	X	\$155.00	\$205.00	
				SCT	X	\$225.00	\$300.00	
				GBT	X	\$195.00	\$255.00	
				RFBT	X	\$185.00	\$245.00	
				MCBT	X	\$165.00	\$215.00	
				BBT	X	\$165.00	\$215.00	
				BCBT	X	\$165.00	\$215.00	

Company Name	Email Address	Booth Number
Authorized Signature	Authorized By – Please Print	Date



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**Conference Chairs & Accessories**



Conference Chairs & Accessories	Code	Qty	Discount	Standard	Total
High Back Black Conference Chair	HBC	X	\$165.00	\$215.00	
High Back Black Conference Chair	HBC2	X	\$175.00	\$230.00	
Mid Back Black Sled Chair	BSC	X	\$155.00	\$205.00	
Black Armless Drafting Stool	ABDS	X	\$160.00	\$210.00	
Black Steno Chair	STC	X	\$75.00	\$100.00	
Ergo Armless Side Chair	EC	X	\$86.00	\$115.00	
Ergo Arm Side Chair	EAC	X	\$110.00	\$144.00	
Walnut Book Case with 5 shelves	WBC	X	\$425.00	\$555.00	
Grey Book Case	GBC	X	\$310.00	\$405.00	
Cherry Wood Floor Mirror	CFM	X	\$75.00	\$100.00	
White and Chrome Floor Lamp	WFL	X	\$135.00	\$180.00	
Black Metal Floor Lamp	BFL	X	\$135.00	\$180.00	
White and Chrome Table Lamp	WTL	X	\$95.00	\$125.00	
6' Silk Tree	6ST	X	\$59.00	\$77.00	
4' Silk Tree	4SP	X	\$55.00	\$72.00	
2-3' Silk Floor Plant	23FP	X	\$40.00	\$52.00	

**Conference Environments**



Conference Environments	Code	Qty	Discount	Standard	Total
Glass Table & 4 Black Chairs	GT4BC	X	\$995.00	\$1295.00	
Glass Table & 4 White Chairs	GT4WC	X	\$995.00	\$1295.00	
Glass Table & 4 Black Chairs	GT4BC2	X	\$995.00	\$1295.00	
Glass Table & 4 White Chairs	GT4WC2	X	\$995.00	\$1295.00	
Adjustable Glass Table & 6 Black Chairs	GT6BC	X	\$1295.00	\$1685.00	
Adjustable Glass Table & 6 White Chairs	GT6WC	X	\$1295.00	\$1685.00	

Company Name	Email Address	Booth Number
Authorized Signature	Authorized By – Please Print	Date



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NanoTechnology for Defense Conference  
 November 17-20, 2014

Discount Deadline Date: **October 31, 2014**

**Audio Visual Price List:** Rental includes delivery and setup in your booth, use during exposition and removal. Please note all Audio Visual Rentals are based on a per day rate. All Audio Visual Equipment comes with one TV stand ONLY. If other equipment is needed to mount the Audio Visual Equipment, please contact the Exhibitor Services Department.

Monitors & Flat Screen TV's	Qty	Discount	Standard	No. of Days	Total
19" Flat Panel Monitor	X	\$155.00	\$202.00	X	=
20" Flat Panel Monitor	X	\$175.00	\$228.00	X	=
32" Flat Panel LED TV / Monitor	X	\$495.00	\$645.00	X	=
42" Flat Panel LED TV / Monitor	X	\$595.00	\$775.00	X	=
50" Flat Panel LED TV / Monitor	X	\$795.00	\$1034.00	X	=
60" Flat Panel LED TV / Monitor	X	\$895.00	\$1164.00	X	=
46" BENQ Touch Screen Monitor	X	\$1095.00	\$1424.00	X	=

To ensure the installation of your equipment is successful, please choose which cable is compatible with your equipment and whether you are using a MAC or PC

VGA  HDMI  PC  MAC – Exhibitor to provide MAC adaptor



DPS



CCS



RCS



MSS

Flat Screen Stands	Qty	Discount	Standard	No. of Days	Total
DPS – Dual Post Stand (Used with 42" or 50" Plasma Display)	X	\$165.00	\$215.00	X	=
CCS – Curved Counter Stand	X	\$395.00	\$514.00	X	=
RCS – Rectangular Counter Stand	X	\$395.00	\$514.00	X	=
MSS – Monitor Surround Stand	X	\$495.00	\$644.00	X	=
Graphic for Flat Screen Stand (Only for CCS, RCS, MSS Stands)	X	\$100.00	\$130.00	X	=

Video Equipment	Qty	Discount	Standard	No. of Days	Total
DVD Player (Requires video monitor)	X	\$105.00	\$145.00	X	=
Blu Ray Player (Requires video monitor)	X	\$150.00	\$195.00	X	=

Audio Equipment	Qty	Discount	Standard	No. of Days	Total
Sound System (Anchor Speaker, Amp Speaker and two stands)	X	\$225.00	\$295.00	X	=
Wired Microphone w/ Stand (Requires Sound System)	X	\$65.00	\$95.00	X	=
Wireless Mic (Clip-on or Handheld & Requires Sound System)	X	\$175.00	\$250.00	X	=
CD Player	X	\$50.00	\$75.00	X	=

Computer Rental	Qty	Discount	Standard	No. of Days	Total
Laptop Rental – Please call for specs	X	\$195.00	\$254.00	X	=

Company Name \_\_\_\_\_ Email Address \_\_\_\_\_ Booth Number \_\_\_\_\_

Authorized Signature \_\_\_\_\_ Authorized By – Please Print \_\_\_\_\_ Date \_\_\_\_\_



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Carpet Rental  
 & Carpet Cleaning  
 Page 24

NanoTechnology for Defense Conference  
 November 17-20, 2014

Discount Deadline Date: **October 31, 2014**

**Carpet Price List**

Our Standard and Custom Cut Carpet is available in standard colors listed below. Please be sure to indicate your color choice. If a color is not selected then gray will be selected. Price includes delivery, installation, carpet tape, and removal. Price does not include carpet padding or visqueen covering. Material Handling charges will NOT be added onto carpet ordered from SourceOne Events.

This carpet is NOT designed to cover complete booth area since the rental does not include seaming and the carpets are not guaranteed to be of the same dye lot. Please double check your booth size before placing your order for carpet. **If complete exhibit area is desired, see the Custom Cut Carpet section below the Standard Carpet section.**

Standard Carpet	Qty		Discount	Standard	Total
9' x 10'		X	\$161.00	\$211.00	
9' x 20'		X	\$321.00	\$418.00	
9' x 30'		X	\$484.00	\$629.00	
Custom Cut Carpet	Qty		Discount	Standard	Total
<b>100 sq. ft. minimum</b>		X	\$2.70 sq. ft.	\$3.85 sq. ft.	
Booth Size:	X	=	sq. ft. @ \$2.70	=	

Carpet color options:

- Red
- Purple
- White
- Burgundy
- Silver / Gray
- Hunter Green
- Black
- Blue

Carpet Color: \_\_\_\_\_

**Carpet Padding and Visqueen Covering (per sq. ft. – 100 sq. ft. minimum)**

Our carpet padding is the finest in the industry. We use a 1/2" netted rebond pad. SourceOne guarantees your satisfaction. Price includes delivery, installation, and removal. Material Handling charges will NOT be added onto carpet padding or visqueen covering ordered from SourceOne Events.

Carpet Padding 1/2" (100 sq. ft. minimum)	Qty		Discount	Standard	Total
<b>100 sq. ft. minimum</b>		X	\$1.45 sq. ft.	\$1.80 sq. ft.	
Booth Size:	X	=	sq. ft. @ \$1.45	=	
Visqueen Covering (100 sq. ft. minimum)	Qty		Discount	Standard	Total
<b>100 sq. ft. minimum</b>		X	\$1.10 sq. ft.	\$1.45 sq. ft.	
Booth Size:	X	=	sq. ft. @ \$1.10	=	

**Carpet Cleaning (per sq. ft. – 100 sq. ft. minimum)**

To ensure your booth will be show ready, please specify which requirements your booth needs below. SourceOne Events is the exclusive cleaning contractor. No other cleaning service contractor will be allowed on the exhibit floor. Price is based on the total booth area, with 100 square feet minimum. Service includes vacuuming booth and emptying your wastebasket nightly.

Carpet Cleaning (100 sq. ft. minimum)	Qty		Discount	Standard	Total
Vacuuming for Duration of Show (price per sq. ft. per day of show)		X	\$.54	\$.70	
Vacuum Daily (price per sq. ft. per day)		X	\$.58	\$.74	
Vacuum Before Show Opens (price per sq. ft.)		X	\$.63	\$.83	

Booth Size: \_\_\_\_\_ x \_\_\_\_\_ = \_\_\_\_\_ sq. ft. x \_\_\_\_\_ Price per sq. ft. = \$ \_\_\_\_\_ Total Per Day x \_\_\_\_\_ No. of Days = \$ \_\_\_\_\_ Total Square Footage

Example – Vacuum for Duration of Show – Booth Sizes 10' x 10' = 100 sq. ft. x Price 0.54 per sq. ft. = Cost \$54.00 x 2 days = \$108.00

Company Name	Email Address	Booth Number
Authorized Signature	Authorized By – Please Print	Date





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Labor Order  
 Form  
 Page 25

NanoTechnology for Defense Conference  
 November 17-20, 2014

Discount Deadline Date: **October 31, 2014**

**Hourly Labor Rate** – Labor Rates as follows – 1 hr minimum (1 hr increments)

Please complete the form for all of your labor needs. Labor cancelled without a 24 hour notice will be charged a one (1) hour cancellation fee per worker. If exhibitor fails to use the worker(s) at the time confirmed, SourceOne will charge one (1) hour per worker. SourceOne Events, Inc. will not be responsible for any loss or damage arising from the installation, unpacking, dismantling or packing of exhibitor property. **Please Note: Onsite labor requests that are made after the exhibitor move-in is subject to a 4 hour minimum per laborer ordered. Example: 1 man would be 4 hours and 2 men would be 8 hours.**

	Labor Schedule	Discount	Standard
Straight Time	Monday through Friday 8:00AM to 4:30PM	\$58.00	\$58.00
Overtime	All Other Times	\$92.00	\$102.00

Are you requesting labor for assembling your hanging sign?  Yes  No

Are you requesting labor for an installation or dismantle?  Yes  No

Will the Exhibitor be present for labor supervision?  Yes  No

**If NO, please note you will be billed a supervisory fee of 30% of the total cost of the labor charges.**

**Show Labor Schedule**

Schedule Date	Start Time	End Time	Total Number of Hours	Total Number of Laborers	Labor Rate	30% SourceOne Supervisor	Total
	AM	AM					
	PM	PM					
	AM	AM					
	PM	PM					

Please estimate the number of workers and hours per worker needed for installation and dismantling above. Invoice will be corrected to actual hours worked.

**Set-up Information for Installation**

**Please check all that apply and provide information where requested.**

Booth Size: \_\_\_\_\_ X \_\_\_\_\_ Forklift Required:  Yes  No If Yes, describe job: \_\_\_\_\_

Carpet is:  Owned  Rented from SourceOne Carpet Padding:  Yes  No

Instructions/Drawings are:  Faxed to SourceOne  Shipped with exhibit

Type of Display:  Pop-up  Hard wall  Custom  Metal Extrusion  Two Story  Other \_\_\_\_\_

**On-site Exhibitor Contact Information**

Name: \_\_\_\_\_ Phone #: \_\_\_\_\_ Hotel: \_\_\_\_\_

Arrival Date/Time: \_\_\_\_\_ Departure Date/Time: \_\_\_\_\_

Company Name	Email Address	Booth Number
Authorized Signature	Authorized By – Please Print	Date



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Labor Union  
Guidelines  
Page 26

NanoTechnology for Defense Conference  
November 17-20, 2014

## Union Information

To assist in the planning stages of your participation in Virginia, we have listed all the unions labor guidelines are required for certain aspects of your exhibit handling. There are six major unions that have jurisdiction over trade shows in the Chantilly area. The following guidelines will help you in preparing your exhibit to conform to union jurisdiction and adherence to them can save you a substantial amount of money.

### TEAMSTERS UNION

Teamsters handle all freight inside the exhibit hall. They unload all trucks or vehicles, deliver the materials to your booth, and remove and reload materials at the close of the show. ***NO BELLMEN ARE ALLOWED ON EXHIBIT FLOOR. BELLMEN CAN DELIVERY OUTSIDE SHOW ENTRANCE AND TEAMSTERS WILL DELIVER FREIGHT AT EXHIBITORS EXPENSE TO EXHIBITORS BOOTH AREA.***

### MACHINERY MOVERS & RIGGERS UNION

Riggers handle all machinery. This includes the unloading of the machines from the trucks, moving the materials to your booth, and a one-time spotting of display ready equipment, which the exhibitor must supervise at the time of unloading. Riggers also remove skids and re-skid machines, uncrate machines, and re-spot machines in the booth if needed. This service must be ordered as needed, at exhibitor's expense.

### CARPENTERS UNION

Carpenters handle the erection and dismantling of display and exhibit booths. This includes all display work with the exception of machinery, signs lighted headers, unless the sign or header is a permanently attached part of the display. Carpenters also re-crate machines for outbound loading. Millwrights, a division of the carpenters union, handle the assembly and the leveling of machinery, as well as the attachment of all guards and shields.

### DECORATORS UNION

Decorators handle the installation of signs, drape background, table skirting, and all other items of decorative nature that must be done after a display background is erected.

### ELECTRICAL UNION

Electricians handle all electrical work, which includes supplying power lines to your booth, connecting equipment to the proper outlets, installing signs or headers that are lighted, unless they are permanently attached to the exhibit back wall, and the running of cable within the exhibitor's booth.

### PLUMBERS UNION

Plumbers handle all plumbing work such as compressed air, water/drain, or natural gas.

## WHAT AN EXHIBITOR CAN DO WITHOUT UNIONS IN THE CHANTILLY AREA

Exhibitors may perform several functions as long as they are a full-time employee of the exhibiting company. List below are the following tasks:

1. Exhibitors may hand carry small packages, pop-up displays and desktop computer equipment provided it can be done without the use of a fork-lift, flat-cart or dolly, only from a designated parking area.
2. Exhibitors may set up and dismantle their own booth displays provided their exhibit space is 100 square feet (e.g. 10' x 10') in size and does not require power tools. This needs to be accomplished by one person and in less than ½ hour.
3. Exhibitors may un-pack, re-pack and set out their own product line within the booth for display purposes, provided the product is not machinery.
4. Exhibitors may affix clamp-on lights to the top of their booth displays provided no tools, ladders, chairs or furniture are required to do so. This applies to booths up to 100 square feet in size or less only.
5. Exhibitors may calibrate and do repair work on internal circuit boards, do interconnecting of peripheral computer equipment, provided cable does not exceed 10' in length, and do the programming of machinery.
6. Exhibitors may do the connection of lighting, video equipment and light bulbs to an electrical outlet when the outlet has been ordered by the exhibitor.
7. Exhibitors may hang up to ten small pictures, graphics, logos, etc. onto a back wall display when such items are designed to be affixed by pre-set Velcro strips, permanently mounted hooks, or snaps.
8. Exhibitors may skirt tables provided they do so with their own custom fit skirts, without the use of staples, Velcro or snaps.
9. Video taping may be done by exhibitors within the confines of their own booths using equipment owned or rented by the exhibiting company, provided such taping does not conflict with show management regulations, and does not require tools or ladders.



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Exhibitor Appointed  
 Contractor  
 Page 27

NanoTechnology for Defense Conference  
 November 17-20, 2014

## Notification of Intent to use an Exhibitor Appointed Contractor

If your company plan to use a firm which is not the official service contractor as designated by Show Management, please complete this form and either fax, email, or mail to address listed above along with your order.

Inform your Exhibitor Appointed Contractor that they MUST send a copy of their General Liability Insurance Certificate no later than 10 days prior to the first day of exhibitor move-in or they will not be permitted to service your exhibit. Please list SourceOne Events as the Certificate Holder and use the address listed above.

It is the responsibility of the exhibitor to see that each representative of an Exhibitor Appointed Contractor abides by the official rules and regulations of this event. For a complete list of the rules, please see the previous page, the Labor Union Guidelines, page 27.

### Appointed Contractor Information:

Company Name: \_\_\_\_\_

Booth #: \_\_\_\_\_

Exhibitor Appointed Contractor: \_\_\_\_\_

Address of Contractor: \_\_\_\_\_

\_\_\_\_\_

Type of Service to be Performed: \_\_\_\_\_

\_\_\_\_\_

Company Name	Email Address	Booth Number
Authorized Signature	Authorized By – Please Print	Date



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Liability &  
Insurance  
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NanoTechnology for Defense Conference  
November 17-20, 2014

## Liability and Insurance Information

1. SourceOne Events, Inc., and its respective officers, directors, stockholders, employees, agents, representatives, contractors and subcontractors (collectively, SourceOne) shall not be liable for ordinary wear and tear in the handling of equipment, damage, loss, glass breakage, concealed damage or delay to uncrated freight, wrapped freight, freight improperly packed, even if SourceOne has been advised of the potential for such damages.
2. SourceOne shall not be liable for any damage incurred during the handling of equipment requiring special devices to properly load, place or reload unless 14 days advance, written notice has been given to SourceOne to obtain the proper equipment.
3. Relative to inbound shipments, there may be a lapse of time between the delivery of shipment(s) to the booth by SourceOne and the arrival of the Exhibitor's representative at the booth. Similarly, relative to outgoing shipment(s), it is possible that there may be a lapse of time between the completion of packing and the actual pick up of freight from the booth for loading onto a carrier. It is expressly stated herein, that during such times the shipment(s) will be left in the booth unattended. Therefore, it is agreed that SourceOne shall not be liable for any loss of, disappearance of, or damage to Exhibitor's freight after the same has been delivered to Exhibitor's booth, nor shall SourceOne be liable for any loss or damage to Exhibitor's freight before it is picked up from the Exhibitor's booth for loading after the show. Consequently, all material handling forms covering outgoing shipment(s) submitted to SourceOne by Exhibitor will be checked at the time of pickup from the booth and corrected where discrepancies exist.
4. SourceOne shall not be liable for any loss, delay or damage due to events beyond their reasonable control which cannot be avoided by the exercises of due care and prudence, including without limitation, strikes, labor disputes, lockouts or work stoppages of any kind, acts of terrorism, fire, theft, windstorm, water, vandalism, acts of God, mysterious failure of power or utilities, and other events of force majeure.
5. It is understood that SourceOne is not an insurer. Insurance, if any, shall be obtained by the Exhibitor, at its sole cost and expense. Amounts payable by SourceOne hereunder are based upon the scope of the liability as herein set forth and are unrelated to the value of the Exhibitor's property. It is further understood and agreed that SourceOne does not provide for full liability should loss or damage occur. In the event that SourceOne should be found liable for loss or damage to Exhibitor's equipment, the liability shall be limited to the specific article that was physically lost or damaged. As set forth herein, such liability shall be limited to a sum equal to \$.30 per pound per article, with a maximum liability of \$50.00 per item or \$1,000.00 per shipment, whichever is less, as agreed upon damages, and which shall be the sole and exclusive remedy. Provisions of this paragraph shall apply if loss or damage, regardless of cause or origin, results directly or indirectly to property through the performance or nonperformance of obligations imposed by the offering of services to Exhibitors or from negligence, active or otherwise, by SourceOne.
6. SOURCEONE SHALL NOT BE LIABLE TO ANY EXTENT WHATSOEVER FOR INDIRECT, SPECIAL, INCIDENTAL, OR CONSEQUENTIAL DAMAGES, INCLUDING, BUT NOT LIMITED TO, DELAY; ANY ACTUAL, POTENTIAL OR ASSUMED LOSS OF PROFITS OR REVENUE; LOSS OF USE OF EQUIPMENT OR PRODUCTS, OR ANY COLLATERAL COSTS THAT MAY RESULT FROM ANY LOSS, INJURY OR DAMAGE TO EXHIBITOR'S MATERIALS OR EXHIBITOR PERSONNEL WHICH MAY MAKE IT IMPOSSIBLE OR IMPRACTICAL TO EXHIBIT THE EXHIBITOR'S MATERIALS, EVEN IF SOURCEONE HAS BEEN ADVISED OF THE POTENTIAL FOR SUCH DAMAGES.
7. Claims for loss or damage must be submitted to SourceOne by the close of the show. No suit or action shall be brought against SourceOne more than one year after the cause of action accrues.
8. The Exhibitor agrees, in connection with the receipt, handling, temporary storage, accessible storage and reloading of its freight, that SourceOne will provide these services as Exhibitor's agent and not as bailee or shipper, and SourceOne shall have no responsibility or obligation thereunder. If SourceOne shall sign a delivery receipt, bill of lading or other document, the parties agree that SourceOne will do so as the Exhibitor's agent, and the Exhibitor accepts the responsibility thereof.
9. SourceOne shall not be liable for shipments received without receipts or freight bills or specified unit counts on receipts or freight bills, or a bulk shipment such as UPS, air freight, or van lines. Such shipment counts will be subject to verification and delivered to booth without guarantee of piece count or condition.
10. Empty container labels will be available at the Exhibitor Service Center. Affixing the labels is the sole responsibility of the Exhibitor or its representative. It is understood that these labels are used for EMPTY STORAGE ONLY, and SourceOne assumes no responsibility or liability for loss or damage to contents while containers are in storage or for mislabeled containers.
11. In order to expedite removal of freight from the show site, SourceOne shall have the authority to change designated carriers, if such carriers do not pick up on time. Where no disposition is made by the Exhibitor, freight will be taken to a warehouse to await Exhibitor's shipping instructions, and the Exhibitor agrees to be responsible for payment of charges relating to such handling at the warehouse. SourceOne assumes no liability as a result of such rerouting or handling.
12. The Exhibitor agrees, in the event of a dispute with SourceOne relative to any loss or damage to any of the Exhibitor's freight or equipment, that the Exhibitor will not withhold payment in any amount due to SourceOne for freight handling services or any other services provided by SourceOne as an offset against the amount of the alleged loss or damage. Instead, the Exhibitor agrees to pay SourceOne prior to the close of the show for all such charges and further agrees that any claim the Exhibitor may have against SourceOne shall be pursued independently by the Exhibitor as a completely separate transaction to be resolved on its own merits.
13. The placing of an order for the services of tradesmen and the use of equipment by an exhibitor or any agent of the exhibitor shall be construed as an offer subject to the acceptance and approval of SourceOne in its sole discretion. Upon SourceOne's acceptance and approval, the Exhibitor and its agents shall be bound by the terms and conditions set forth above. Likewise, once SourceOne has accepted and approved the Exhibitor's offer, any shipper consigning or delivering a shipment to SourceOne on behalf of Exhibitor shall be bound by the terms and conditions set forth above.

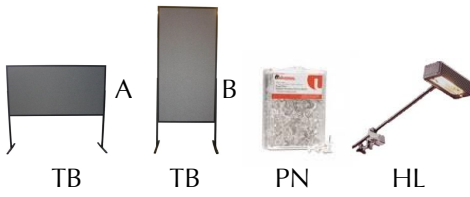
NanoTechnology for Defense Conference  
 November 17-20, 2014

Discount Deadline Date: **October 31, 2014**

### Display Equipment & Accessories

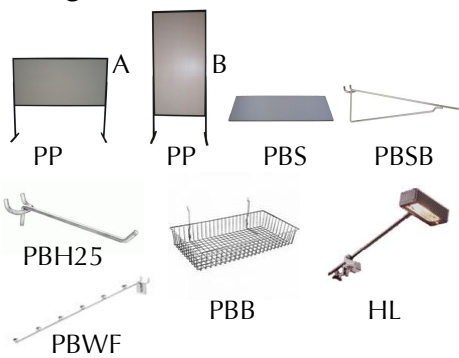
*If you cannot find an accessory you are looking for, please contact the Exhibitor Services Department for additional accessory items.*

#### Poster Boards



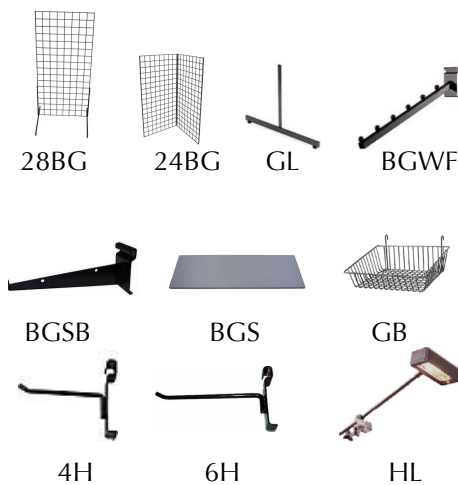
Poster Boards & Accessories	Code	Qty	Discount	Standard	Total
Poster Board – 4' x 8' Gray Panels	TB	_____ X	\$150.00	\$195.00	
Both sides of these panels are covered in gray fabric. You can only use push pins to adhere items to the board.					
Please choose A or B. Style A – Horizontal <input type="checkbox"/> Style B - Vertical <input type="checkbox"/>					
Box of Push Pins (quantity 100)	PN	_____ X	\$8.00	\$11.00	
Halogen Light	HL	_____ X	\$45.00	\$65.00	

#### Peg Boards



Perforated Peg Board & Accessories	Code	Qty	Discount	Standard	Total
Peg Board – 4' x 8' White Panel Board	PP	_____ X	\$150.00	\$195.00	
These boards are one sided. You can either use hooks, shelving, waterfalls or baskets to showcase your items.					
Please choose A or B. Style A – Horizontal <input type="checkbox"/> Style B - Vertical <input type="checkbox"/>					
Peg Board Shelves – White 36" L x 8" D	PBS	_____ X	\$15.00	\$25.00	
8" Chrome Peg Board Shelf Brackets	PBSB	_____ X	\$10.00	\$20.00	
8" Chrome Peg Board Hooks – Box of 25	PBH25	_____ X	\$25.00	\$35.00	
12" Chrome 6-Ball Waterfall Hook	PBWF	_____ X	\$15.00	\$25.00	
Black Basket (12" L x 12" W x 4" D)	PBB	_____ X	\$20.00	\$40.00	
Halogen Light	HL	_____ X	\$45.00	\$65.00	

#### Grid Walls



Grid Walls & Accessories	Code	Qty	Discount	Standard	Total
Grids need to be in a "V" shape to stand up if legs are NOT ordered					
2' x 8' Black Grid Panel	28BG	_____ X	\$55.00	\$75.00	
2' x 4' Black Grid Panel	24BG	_____ X	\$35.00	\$55.00	
Grid Legs – Black	GL	_____ X	\$15.00	\$25.00	
6-Ball Waterfall – Black	BGWF	_____ X	\$15.00	\$25.00	
12" Grid Wall Shelf Bracket – Black	BGSB	_____ X	\$10.00	\$20.00	
Grid Wall Shelves – White 36" L x 12" D	BGS	_____ X	\$15.00	\$25.00	
Black Basket (12" L x 12" W x 4" D)	GB	_____ X	\$20.00	\$40.00	
4" Grid Wall Hooks – Black	4H	_____ X	\$1.50	\$3.00	
6" Grid Wall Hooks – Black	6H	_____ X	\$2.00	\$3.50	
Halogen Light	HL	_____ X	\$45.00	\$65.00	

Company Name

Email Address

Booth Number

Authorized Signature

Authorized By – Please Print

Date

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### Display Equipment & Accessories

*If you cannot find an accessory you are looking for, please contact the Exhibitor Services Department for additional accessory items.*

#### Slat Wall



Slat Wall & Accessories	Code	Qty	Discount	Standard	Total
Slat Wall – Includes white back panel 38" W x 8' T. Accessories rented separately.	SLW	X	\$395.00	\$514.00	
12" Shelf Brackets – Chrome	SB	X	\$15.00	\$25.00	
Slat Wall Shelves – White 36" L x 12" D	SW	X	\$15.00	\$25.00	
4" Slat Wall Hook – Chrome, Box of 25	4SWH	X	\$25.00	\$35.00	
6" Slat Wall Hook – Chrome, Box of 25	6SWH	X	\$25.00	\$35.00	
White Basket (12" L x 12" W x 8" D)	SWB	X	\$25.00	\$35.00	
6-Ball Waterfall Hook – Chrome	SWWF	X	\$15.00	\$25.00	
Halogen Light	HL	X	\$45.00	\$65.00	

#### Display Cases

*All display cases are 20" D x 38"H, except for the Square Tower Case and come with lights locks, sliding mirror doors, and off white interior aluminum frames. Electrical hook-up is not included. Please order the electrical outlet through appropriate electrical contractor. All keys must be left with showcase or a charge of \$20.00 will incur.*



Display Cases	Code	Qty	Discount	Standard	Total
6' Full View – Includes 1-8" and 1-10" glass shelf with adjustable brackets	DCA	X	\$395.00	\$525.00	
6' Half View – Includes 1-10" glass shelf with adjustable brackets	DCB	X	\$395.00	\$525.00	
6' Quarter View – No glass shelf or any adjustable brackets	DCC	X	\$395.00	\$525.00	
Square Tower Case – Includes four glass shelves with adjustable brackets	DCD	X	\$395.00	\$525.00	

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**Graphics & Signs**

SourceOne Events offers a full service graphics department that offers many different types of applications. From vinyl graphics, large format printing, pop-up display graphics to banners we have the ability to service all your custom graphic needs. Please call SourceOne to receive a full quote on your custom graphic work. All graphics need to be submitted 10 business days prior to event. If received after that deadline there will be a 30% upcharge in your graphic price. If customer provided graphic files are not to exact specifications/ requirements, a design-time surcharge will incur. All sign prices are digitally produced with color copy, mounted on white foam board. Standard signs include up to 10 words and a selection of colors.



TTB



PUB



FS



6TTO



8TTO

Sign	Circle View	Qty	Discount	Standard	Total
7" x 11"	Vertical or Horizontal	X	\$39.00	\$58.00	
7" x 22"	Vertical or Horizontal	X	\$46.00	\$64.00	
7" x 44"	Vertical or Horizontal	X	\$48.00	\$72.00	
11" x 14"	Vertical or Horizontal	X	\$51.00	\$76.00	
14" x 22"	Vertical or Horizontal	X	\$56.00	\$84.00	
22" x 28"	Vertical or Horizontal	X	\$79.00	\$119.00	
28" x 44"	Vertical or Horizontal	X	\$113.00	\$169.00	
36" x 24"	Vertical or Horizontal	X	\$123.00	\$175.00	

Additional Signs & Services	Code	Qty	Discount	Standard	Total
Table Top Banner	TTB	X	\$295.00	\$384.00	
Pull-up Banners – Includes Nylon Bag	PUB	X	\$495.00	\$644.00	
36" W x 84" T Free Standing Sign – 1/2" Gator Board with Wedge Plate	FS	X	\$395.00	\$515.00	
6' Table throw – 30" H x 72" W x 30" D	6TTO	X	\$395.00	\$515.00	
8' Table throw – 30" H x 96" W x 30" D	8TTO	X	\$475.00	\$515.00	
Easel Back		X	\$6.00	\$9.00	
Adjustable Easel		X	\$26.00	\$37.00	
Arrows with Velcro		X	\$10.00	\$15.00	

Additional Services	Hrs	Standard	Total
Graphic Design Time	X	\$95.00	

Sign Submission Form – Please follow the requests below so SourceOne can provide high quality signs for your event.

File Submission	Artwork Dimensions & Color Specifications
<ul style="list-style-type: none"> <li>CD-ROM</li> <li>Email attachment: 7 mgs or smaller only</li> <li>FTP: .zip compression (Call for FTP Information)</li> <li>When sending disks, please label them with the following:               <ul style="list-style-type: none"> <li>Exhibitor Co, Name, Booth #, Name of Show, Show Date</li> </ul> </li> </ul>	<ul style="list-style-type: none"> <li>All artwork submitted should be created at 100% actual size or in 10% reduction increments (please indicate scale used)</li> <li>Specify target colors as PMS, C, or U, and send us 100% accurate proofs with your disk. (Color variations may occur due to output devices)</li> </ul>
Acceptable Software & Formats	Other Graphic Services Available
<ul style="list-style-type: none"> <li>Adobe Illustrator (AI/EPS), InDesign, Photoshop &amp; Acrobat</li> <li>Files should be formatted in high-resolution quality, 100-300 dpi</li> <li>Vector-based artwork preferred with fonts converted to outline</li> </ul>	<ul style="list-style-type: none"> <li>Artwork / graphic design services</li> <li>Logo reproduction</li> <li>Special artwork mounting</li> </ul>

Company Name	Email Address	Booth Number
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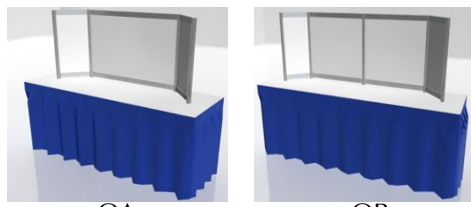
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**Table Top & Exhibit Booth Displays**

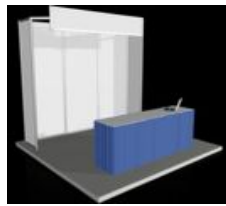
All table top and exhibit booth displays include installation / dismantling, opening day cleaning, and white display panels. Color panels are available at an additional cost. Additional furnishings such as stools, computers, LCD monitors, tables, plants, graphic panels, company headers, and halogen lights are available at an additional cost. Please contact SourceOne Events for pricing options at our Customer Service Department at (708) 344.4111 or Toll Free at (877) SOE.EXPO (877.763.3976).

**Table Top & 10' x 10' Displays**

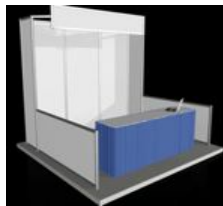


OA

OB



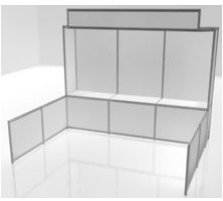
OC



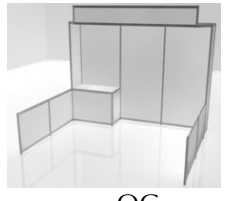
OD



OE



OF



OG



OH

Table Top & 10'x10' Displays	Code	Qty	Discount	Standard	Total
6 Ft Table Top Exhibit	OA	X	\$650.00	\$845.00	
8 Ft Table Top Exhibit	OB	X	\$750.00	\$975.00	
10' x 10' Display – (3) 8' panels along the back wall, (2) 8' panels along the sides, and (1) Company Header	OC	X	\$1700.00	\$2210.00	
10' x 10' Display – (3) 8' panels along the back wall, (2) 8' panels along the side, (2) 3' panels along each side for a total of (4) panels, and (1) Company Header	OD	X	\$2100.00	\$2730.00	
10' x 10' Display – (3) 8' Slat Wall panels along the back wall, (3) shelves or cabinets along the back wall, (2) 8' panels along the side, (2) 3' panels along each side for a total of 4 panels, (1) Company Header	OE	X	\$3200.00	\$4160.00	
10' x 10' Display – (3) 8' panels along the back wall, (3) shelves or cabinets along the back wall, (2) 8' panels along the side, (2) 3' panels along each side for a total of (4) panels, and (1) Company Header	OF	X	\$2700.00	\$3510.00	
10' x 10' Display – (3) 8' panels along the back wall, (1) shelf or cabinet along the back wall, (2) 8' panels along the side, (2) 3' panels along each side for a total of (4) panels, and (1) Company Header	OG	X	\$2400.00	\$3120.00	
10' x 10' Display – (3) 8' Curved panels with one kiosk in the center curve	OH	X	\$1900.00	\$2470.00	

**Please Note: If you do not see a display you are looking for, please call the Customer Service Department at 708.344.4111 or Toll Free at 877.SOE.EXPO (763.3976).**

SourceOne Events can customize any booth option to fit your exhibiting needs.

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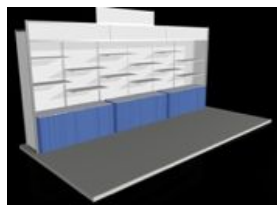
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**Exhibit Booth Displays**

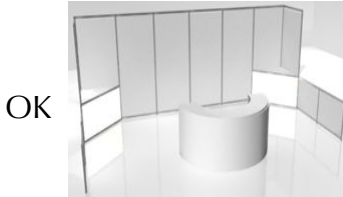
All exhibit booth displays include installation / dismantling, opening day cleaning, and white display panels. Color panels are available at an additional cost. Additional furnishings such as stools, computers, LCD monitors, tables, plants, graphic panels, company headers, and halogen lights are available at an additional cost. Please contact SourceOne Events for pricing options at our Customer Service Department at (708) 344.4111 or Toll Free at (877) SOE.EXPO (877.763.3976).

10' x 20' & 10' x 30' Displays

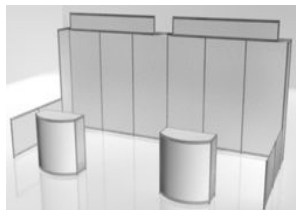


OJ

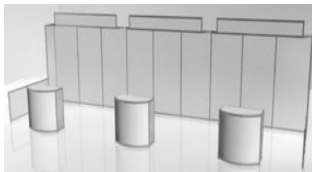
Exhibit Displays	Code	Qty	Discount	Standard	Total
10' x 20' Display – (6) 8' panels along the back wall, (2) 8' panels along the sides, and (4) Company Headers	OJ	X	\$3800.00	\$4940.00	
10' x 20' Display – (6) 8' panels along the back wall, (2) corner kiosks along the back wall corners of display, (2) 8' panels along the sides, (2) 3' panels along each side for a total of (4) panels, and (1) Curved Counter	OK	X	\$4200.00	\$5460.00	
10' x 20' Display – (6) 8' panels along the back wall, (2) 8' panels along the sides, (2) 3' panels along each side for a total of (4) panels, (2) Company Headers, and (2) 40" High Curved Podiums	OL	X	\$4900.00	\$6370.00	
10' x 30' Display – (9) 8' panels along the back wall, (2) 8' panels along the sides, (2) 3' panels along each side for a total of (4) panels, (3) Company Headers, and (3) 40" High Curved Podiums	OM	X	\$6900.00	\$8970.00	
10' x 30' Display – (2) Units consisting of (3) 8' panels along the back wall, (3) shelves or cabinets along the back wall, (2) panels along the side, and (1) Company Header. Also includes (2) Curved Podiums and (1) 6' Full View Display Case	ON	X	\$5800.00	\$7540.00	



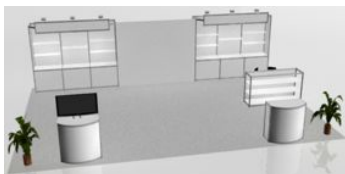
OK



OL



OM



ON

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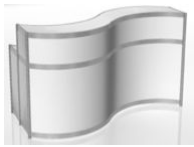
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**Display Additions**

*This equipment can be added to your booth space or your exhibit rental for an additional cost. The Reception Counters also have the option of coming in colored panels or can light up at an additional cost. If you have any questions regarding this equipment, please contact our Customer Service Department at (708) 344.4111 or Toll Free at (877) SOE.EXPO (877.763.3976).*

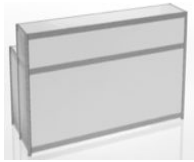
**Reception Counters and Podiums**



RC1



RC2



RC3



P1



K1



K2



K3



K4

Reception Counters & Podiums	Code	Qty	Discount	Standard	Total
6' Long Curved Reception Counter	RC1	X	\$475.00	\$620.00	
6' Long Rounded Reception Counter	RC2	X	\$525.00	\$685.00	
6' Long Rectangular Reception Counter	RC3	X	\$425.00	\$555.00	
Frosted Plexi Glass Podium	P1	X	\$295.00	\$385.00	
40" High Curved Podium	K1	X	\$375.00	\$490.00	
40" High Square Podium	K2	X	\$275.00	\$360.00	
40" High Round Podium	K3	X	\$350.00	\$455.00	
40" High Rectangular Podium	K4	X	\$325.00	\$425.00	

Accessories	Code	Qty	Discount	Standard	Total
12" Shelf Brackets – Chrome	SB	X	\$15.00	\$25.00	
White Shelves 24" Long x 12" Deep	SW	X	\$15.00	\$25.00	
Black Pedestal – 14" L x 14" W x 30" H	PD1	X	\$175.00	\$230.00	
Black Pedestal – 14" L x 14" W x 36" H	PD2	X	\$190.00	\$250.00	
Black Pedestal – 14" L x 14" W x 42" H	PD3	X	\$225.00	\$295.00	

**Accessories**



SB



SW



PD1

PD2

PD3

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### Environment Booths

*Environment Booths are designed if you have a specific idea in mind of how you want your booth space to look using various custom furniture, audio visual equipment and graphics to help create the environment you envision. If you do not see exactly what you are looking for, please contact our Customer Service Department at (708) 344.4111 or Toll Free at (877) SOE.EXPO (877.763.3976).*



For pricing and quotes please call our Customer Service Department to discuss your environment needs. Our phone number is (708) 344.4111 or Toll Free at (877) SOE.EXPO (877.763.3976).



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# WESTFIELDS MARRIOTT EXHIBIT ORDER FORM

WESTFIELDS MARRIOTT  
14750 Conference Center Drive  
Chantilly, VA 20151  
Telephone: (703) 818-3690 Fax: (703) 818-3699

- Ordering:** To order audio visual equipment for your booth, please fill out form completely and fax to number above at least one week prior to your function. Please keep a copy for your records.
- Prices:** All prices shown are daily prices for show dates only plus a one-time labor charge for delivery, installation and Removal. Extensive setups requiring more than one-half hour will be charged for additional labor. At least 24-hour notice is required for all cancellations or first day rate will be charged.
- Payment:** Payment must be made in advance and received at least one week prior to installation. All late orders will be charged at the higher rate listed in the right column below. Please make checks payable to PSAV Presentation Services and send to address above "Attention Audio Visual Department" or charge to your Visa, MasterCard or American Express.
- Installation:** Your on-site representative must be present to sign for receipt of your order. For security reasons, we strongly recommend that installation be scheduled as late as possible during load in.

### EXHIBITOR INFORMATION

Firm/Company Name		
Address		
City	State	Zip
Ordered by	Phone	
E-mail address	On-Site contact	

### SHOW INFORMATION

Show Name	
Show Location	Booth Number
Installation Date	Installation Time
Opening Date	Opening Time
Removal Date	Removal Time
ON-SITE CONTACT MUST BE PRESENT FOR DELIVERY	

### PAYMENT INFORMATION

<input type="checkbox"/> Check Enclosed (Payable to PSAV Presentation Services) <input type="checkbox"/> Visa <input type="checkbox"/> MasterCard <input type="checkbox"/> American Express	
Cardholders Name (Print)	
Credit Card Number	Exp Date
Authorized Signature	Date

### RENTAL EQUIPMENT

QTY.	DAILY RATE	
	ADVANCE	LATE
<b>VIDEO EQUIPMENT</b>		
_____ 1/2" VHS Videocassette Player w/Repeat	<input type="checkbox"/> \$80.00	<input type="checkbox"/> \$100.00
_____ DVD Player	<input type="checkbox"/> \$80.00	<input type="checkbox"/> \$100.00
_____ 32" Video Monitor	<input type="checkbox"/> \$300.00	<input type="checkbox"/> \$350.00
_____ 1/2" VHS Player w/32" Video Monitor	<input type="checkbox"/> \$325.00	<input type="checkbox"/> \$350.00
_____ DVD Player w/32" Video Monitor	<input type="checkbox"/> \$350.00	<input type="checkbox"/> \$375.00
<b>COMPUTER/DATA EQUIPMENT</b>		
_____ 17" Flat Computer Monitor	<input type="checkbox"/> \$150.00	<input type="checkbox"/> \$175.00
_____ 19" Flat Computer Monitor	<input type="checkbox"/> \$170.00	<input type="checkbox"/> \$185.00
_____ 32" HD/LCD TV	<input type="checkbox"/> \$300.00	<input type="checkbox"/> \$350.00
_____ 42" Plasma Monitor W/Stand	<input type="checkbox"/> \$400.00	<input type="checkbox"/> \$450.00
_____ Computer – Laptop/PC	<input type="checkbox"/> \$200.00	<input type="checkbox"/> \$220.00
_____ HP Laser Printer	<input type="checkbox"/> \$125.00	<input type="checkbox"/> \$150.00
<b>TELEPHONE EQUIPMENT</b>		
_____ Direct- In-Dial Telephone Line w/Handset	<input type="checkbox"/> \$100.00	<input type="checkbox"/> \$125.00
_____ Direct- In Dial Line for Modem Use	<input type="checkbox"/> \$100.00	<input type="checkbox"/> \$125.00
_____ Wired High Speed Internet Access	<input type="checkbox"/> \$275.00	<input type="checkbox"/> \$300.00
	+ \$100.00 per day	
_____ Wireless Internet Access	<input type="checkbox"/> \$245.00 (one time fee) + \$100.00 per day	
<b>POWER/ELECTRICITY</b>		
_____ Dedicated 20amp Circuit w/Surge protector	<input type="checkbox"/> \$25.00	<input type="checkbox"/> \$35.00
_____ Power Drop – 100 Amp 3-Phase	<input type="checkbox"/> \$500.00	<input type="checkbox"/> \$650.00
	*For More Extensive Power Requirements, Please Call	
<b>TOTAL DAILY RENTAL</b>		
<b>X SHOW DATES</b>		
<b>= SHOW RENTAL</b>		
<b>+ VA STATE SALES TAX (7%)</b>		
<b>+ LABOR</b>	<b>\$50.00</b>	<b>\$50.00</b>
<b>TOTAL DUE</b>		

The undersigned acknowledges receipt of the equipment described herein, and agrees to assume the replacement cost for any loss or damage of said equipment which is has been provided by PSAV Presentation Services.

Received BY: \_\_\_\_\_

Date: \_\_\_\_\_